Sea Grant Seaweed Hub

Needs Assessment Results

Needs Assessment Goal

• Objectives of the survey:

- Describe overarching challenges for the industry
- Document the breadth and depth of stakeholders
- Identify opportunities for the Seaweed Hub

Survey Design

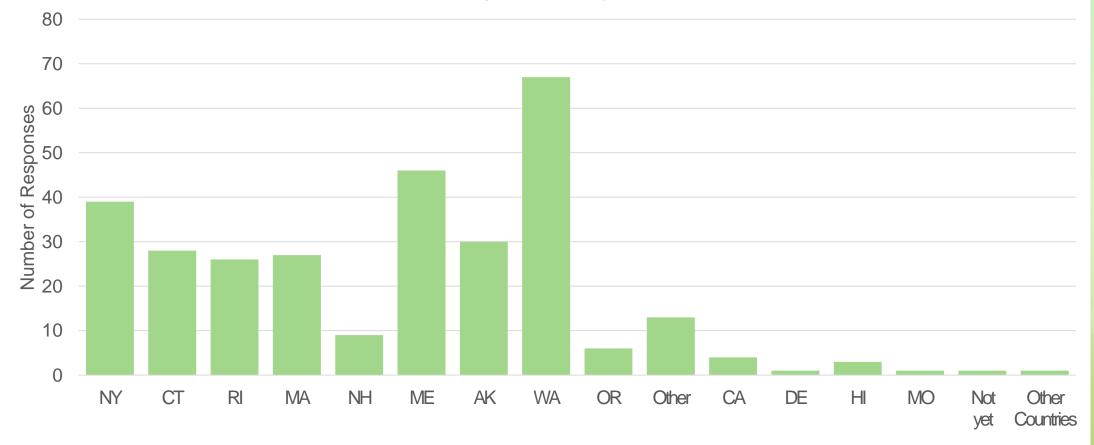
- Survey effort was reviewed and approved by the URI Institutional Review Board (IRB1920-121) for Human Subjects Research.
- Questions designed collaboratively with SG Hub membership
- Focus on identifying challenges and needs across geographies and industry roles
- Differing lines of questions based on role(s) in industry
 - Some parallel questions

Survey Administration

- Qualtrics XM platform via anonymous link
- Rollout via recruitment email from 11 Sea Grant representatives to their respective contacts
 - Follow up/reminder email sent
- Responses covering January 6, 2019 to February 18, 2020
- Total respondents = 259

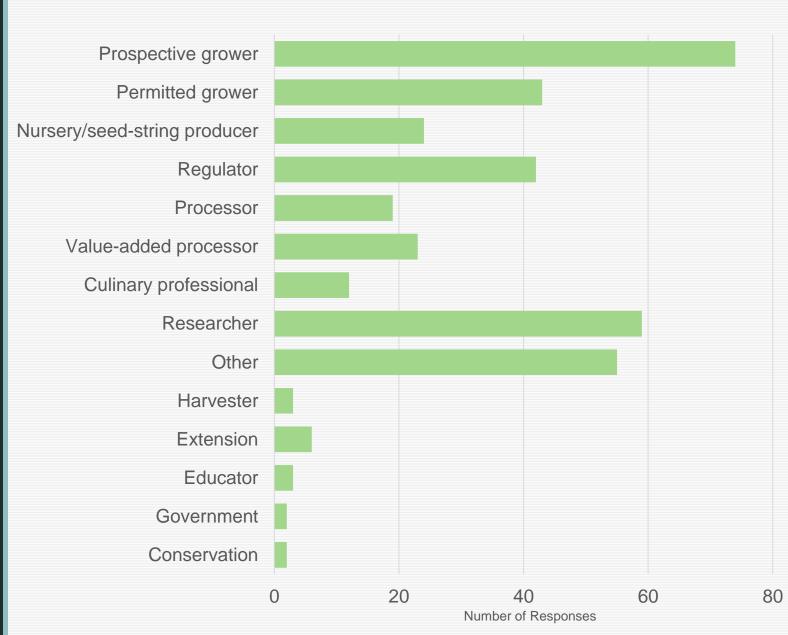
States Represented

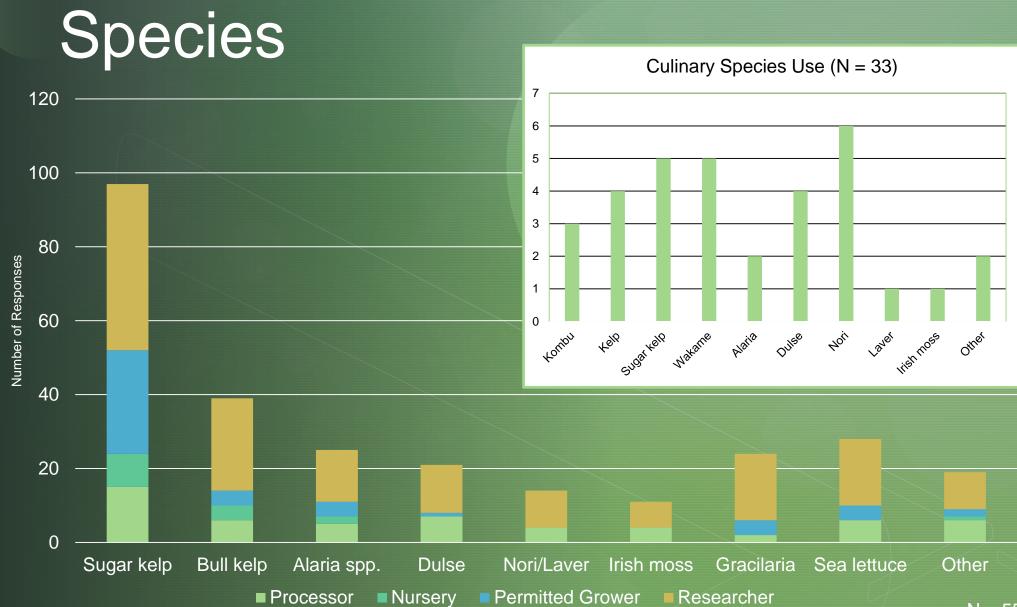
In what state(s) do you engage in the seaweed industry? (N = 291)



Roles in the industry

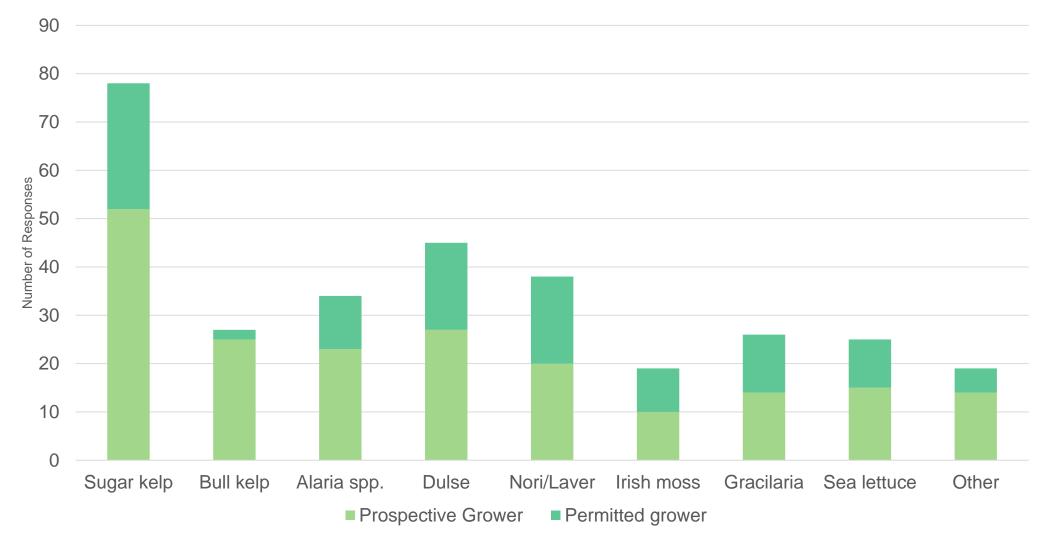
How would you describe your role in the seaweed industry? (N = 351)





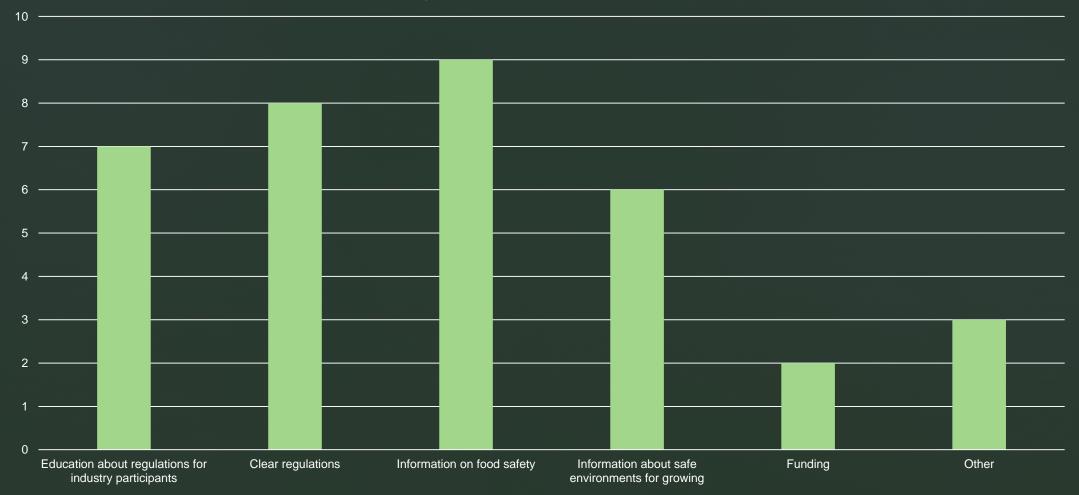
N = 55

Species of Interest for Growers



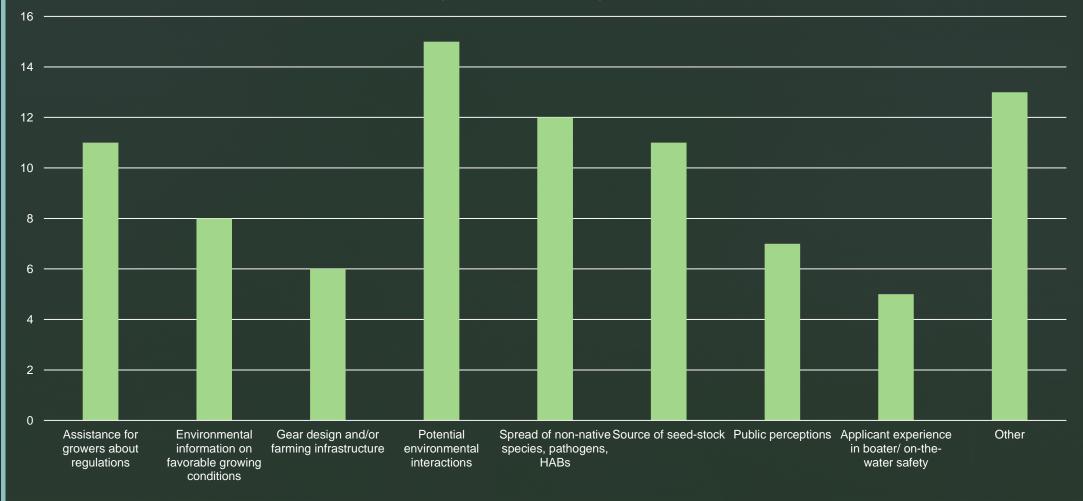
Challenges Identified - Regulators

Regulators - Public Health (N = 35)



Challenges Identified - Regulators

Regulators - Permitting (N = 88)

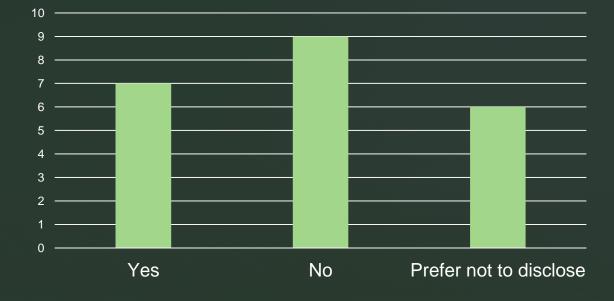


Prices – Processors & Growers

Please note: The small sample size represented here are NOT representative of the market as a whole.

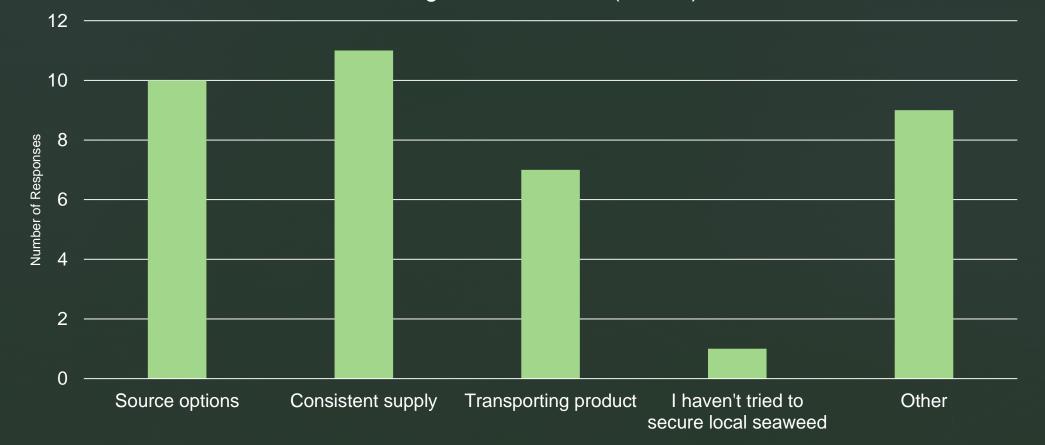
- Processor range of all reported prices = \$0.50 – \$22.00/lb (N = 5)
- Grower range of all reported prices
 = \$0.55 - \$20.00
 (N = 14)

In the last year, did you purchase seaweed at a guaranteed or set price? (Processors - N = 22)



Challenges Identified - Processors

Challenges - Processors (N = 38)



Challenges Identified - Nursery

Challenges - Nursery (N = 24)



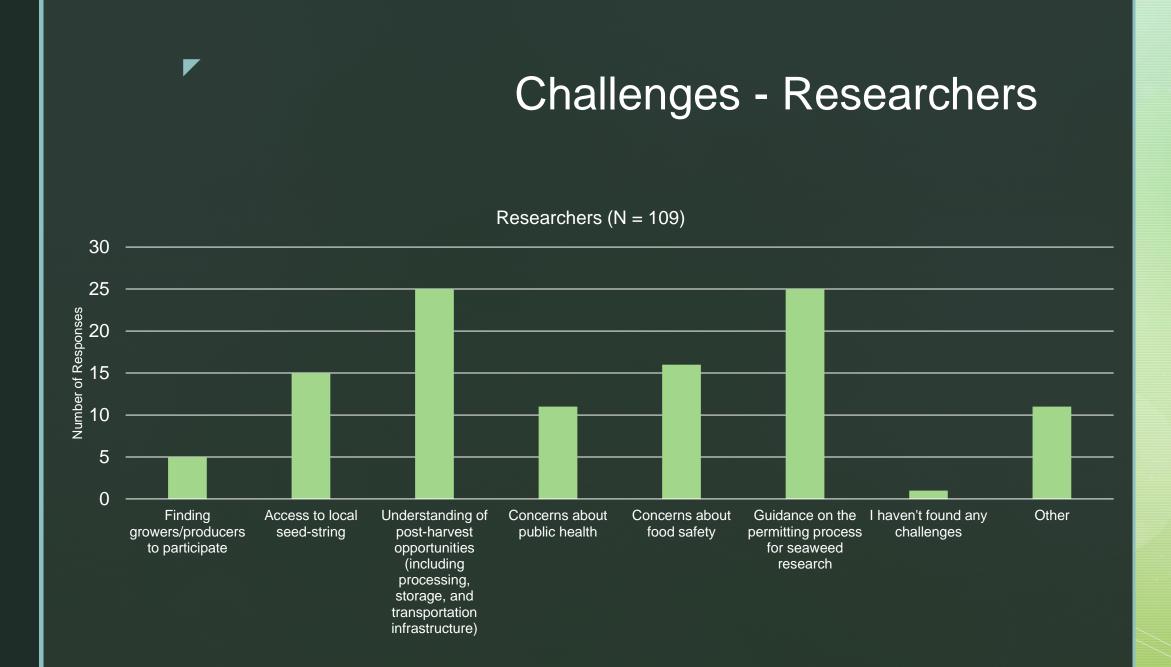






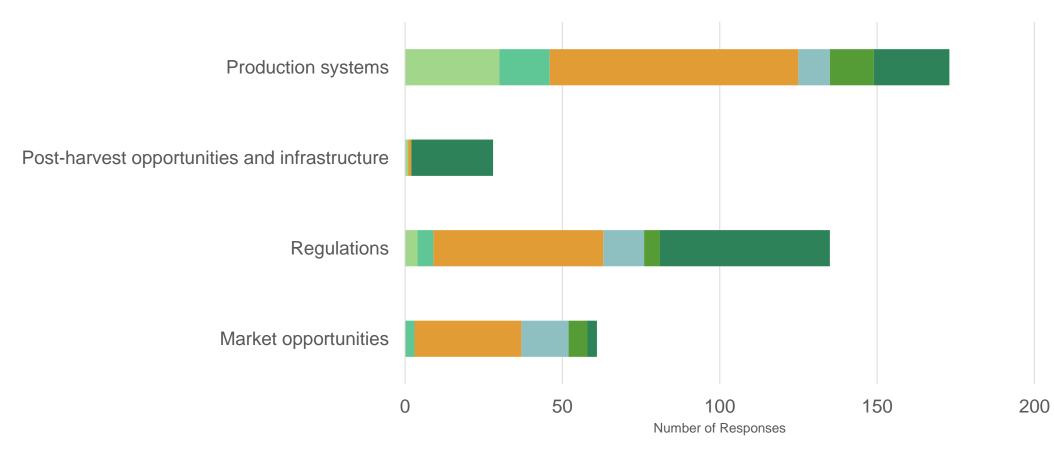
Challenges Identified – Prospective Grower

Prospective Grower (N = 173) 40 35 30 Number of Responses 20 15 10 5 0 Information on Information on Technical Assistance with Market Access to seed Other the permitting food safety and assistance with business opportunities planning handling production process



Challenges by Work Group

Challenges - Categorized by Work Group (N = 397)



Processors Nursery Proposective Grower Permitted Grower Culinary Professionals Researchers